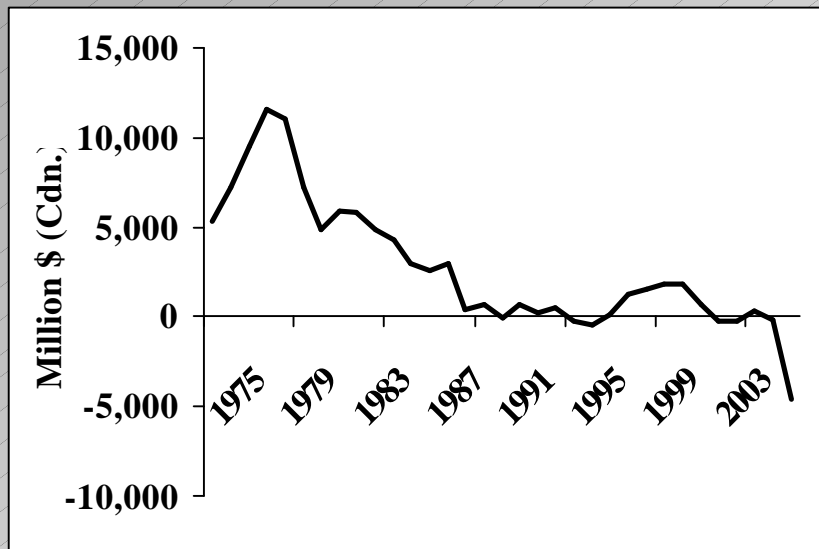


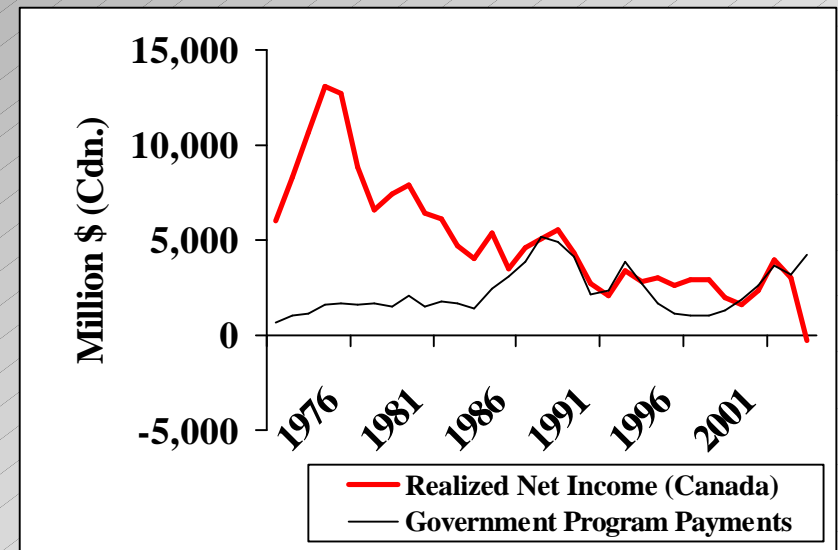
## NATIONAL SYMPOSIUM ON FARM INCOME

# Partnering for Long-Term Sustainability

**For over thirty years** farm incomes have been falling. Government contributions to agriculture have varied with passing terms but even with government support, farm incomes continue to fall.



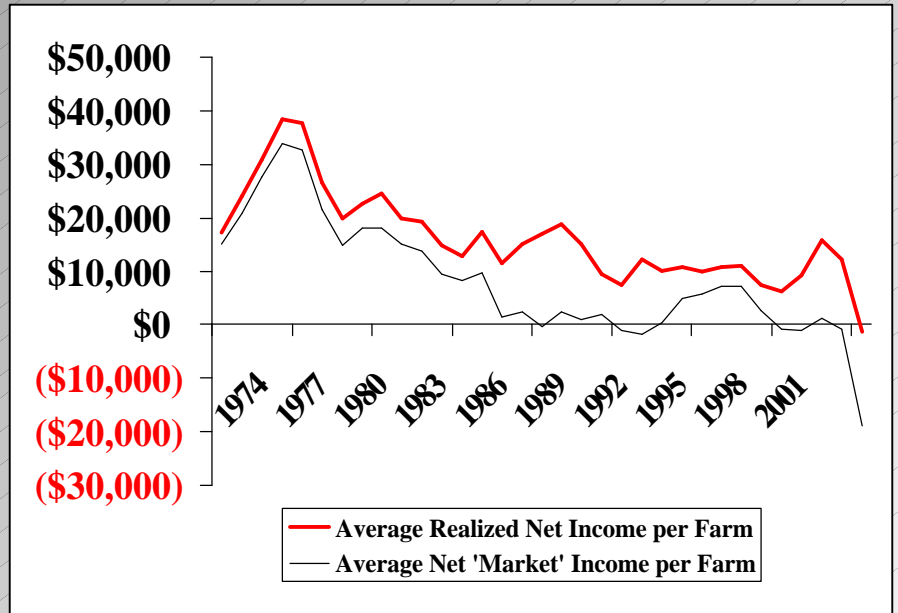
Source: Statistics Canada – No. 21-010-XIE, No. 21-015-XIE, and CPI Table 326-0001  
Note: All values are adjusted for inflation (constant 2003\$)



Source: Statistics Canada – No. 21-010-XIE, No. 21-015-XIE, and CPI Table 326-0001  
Note: All values are adjusted for inflation (constant 2003\$)

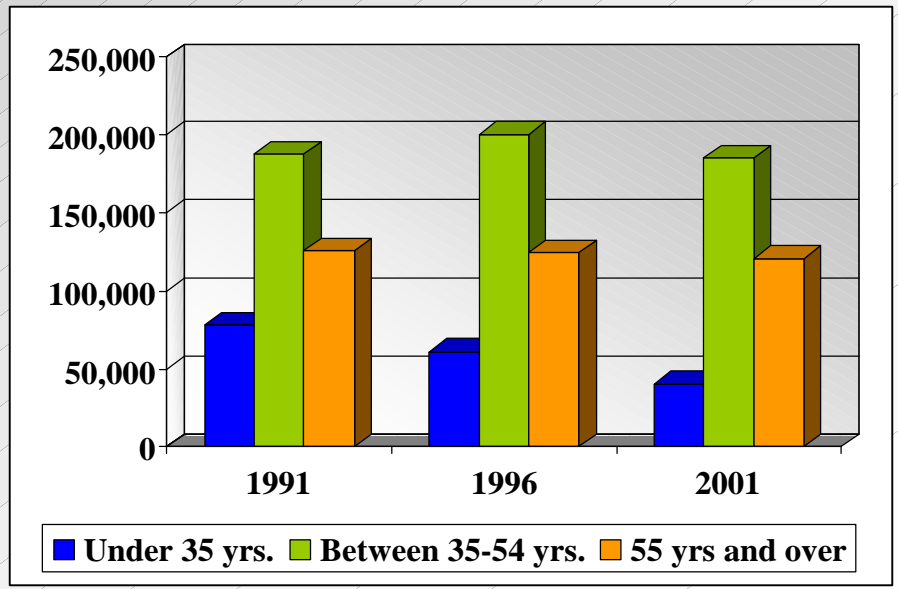
**Net 'Market' Income**, (Realized Net Income minus Government Direct Payments) represents the net farm income found only from the marketplace. For over 15 years this net 'market' income has been negligible.

**On a per Farm basis**, farm incomes are chronically low and are unable to sustain rural families.



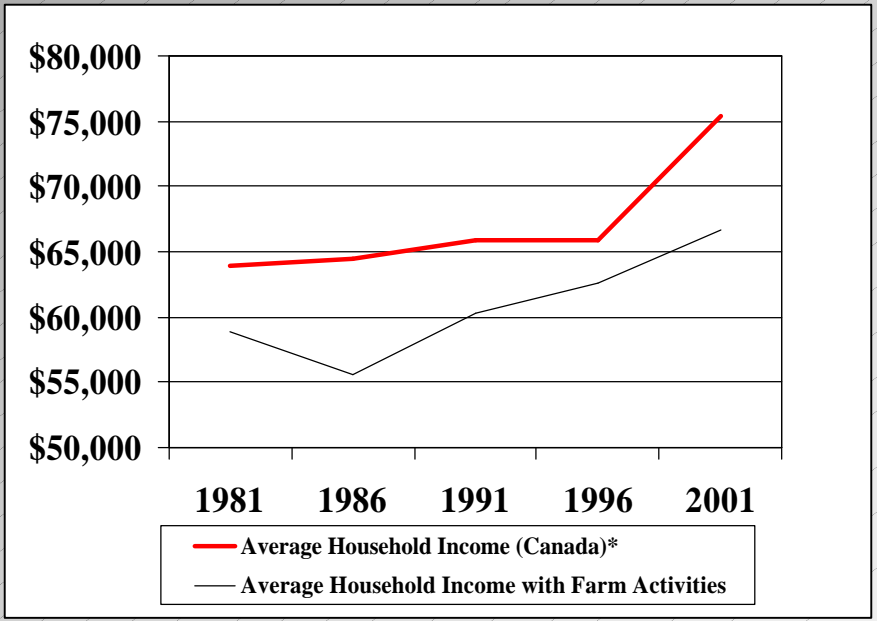
Source: Statistics Canada – No. 21-010-XIE, No. 21-015-XIE, Census of Agriculture 1971-2001 and CPI Table 326-0001  
 Note: All values are adjusted for inflation (constant 2003\$)

**Youth are leaving primary agriculture** - In 1991, 20% of agricultural operators were under the age of 35. Ten years later, only 12%. Without sustainable incomes and without prospects of farm incomes improving into the future, primary agriculture is losing its youth and future.

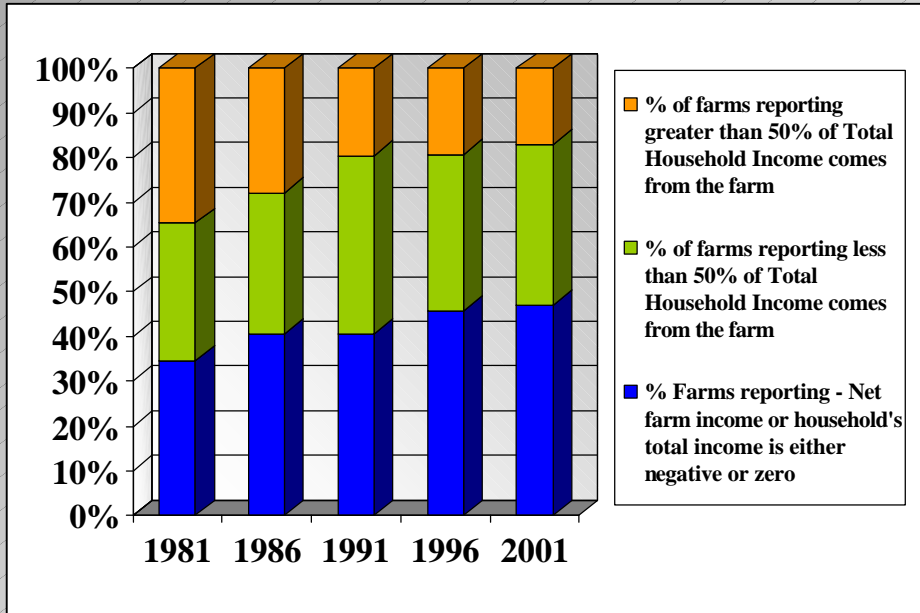


Source: Statistics Canada – Census of Agriculture, 1991, 1996, 2001

**As Canada's economic wealth increases,** Canadian farm families are constantly behind.



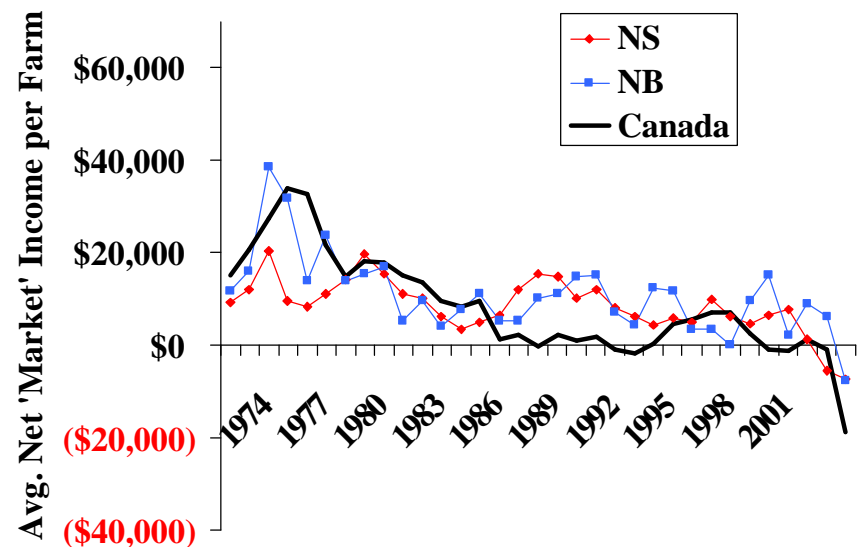
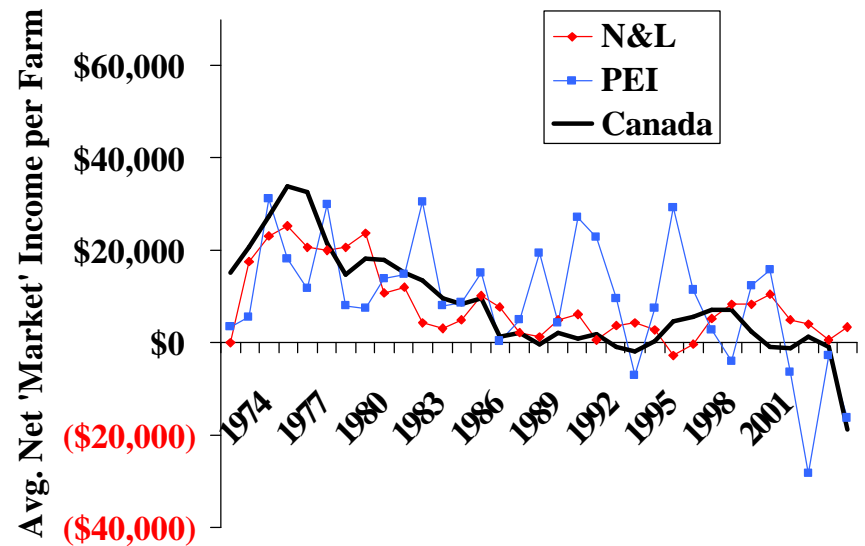
Source: Statistics Canada – CANSIM:200411021546036814, Census of Agriculture 1981-2001 Population Linkage Database  
 Note: All values are adjusted for inflation (constant 2003\$)  
 \* represents only Economic Families with two people or more.

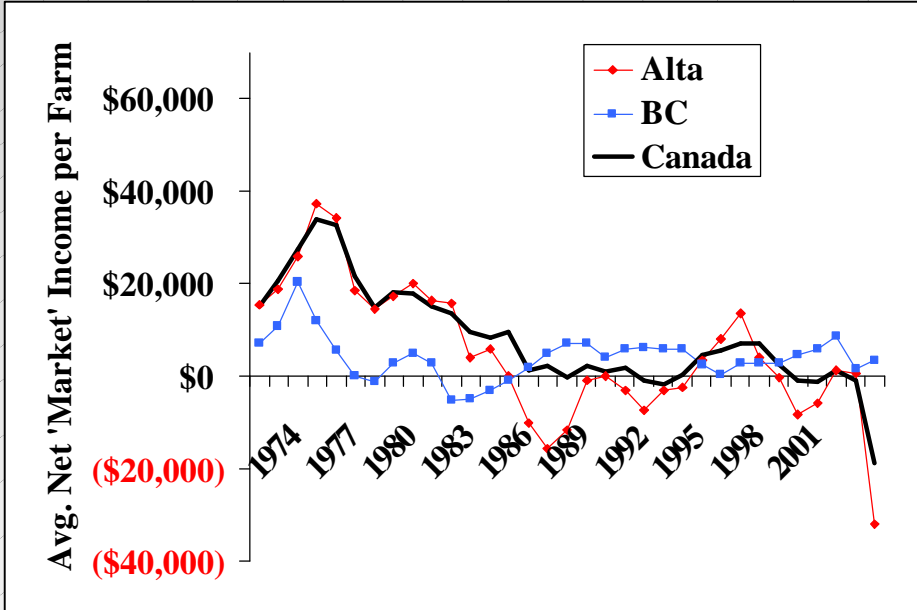
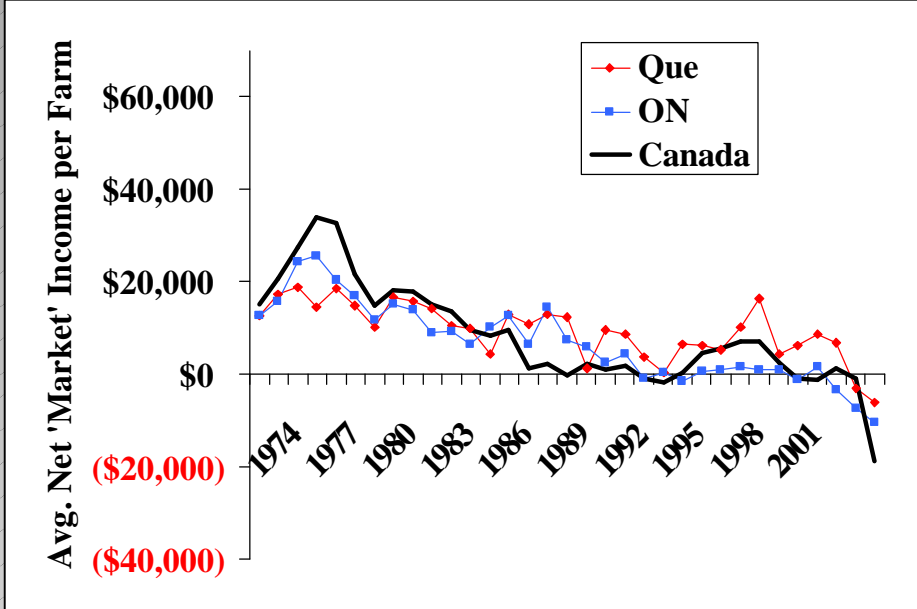
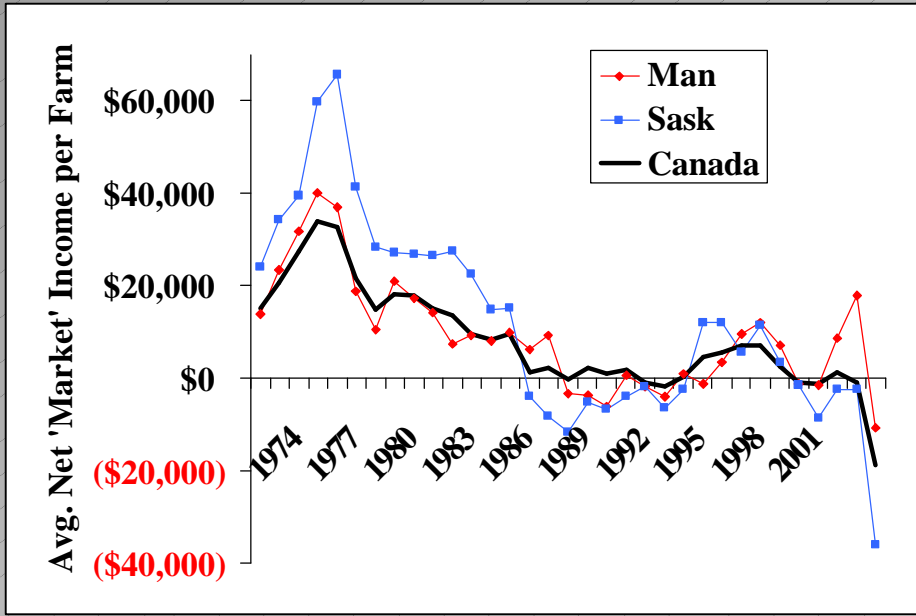


Source: Statistics Canada – Census of Agriculture 1971-2001 Population Linkage Database

**Today, very few farms** can support their families with only farm activities. Increasingly off-farm incomes are needed to sustain the household.

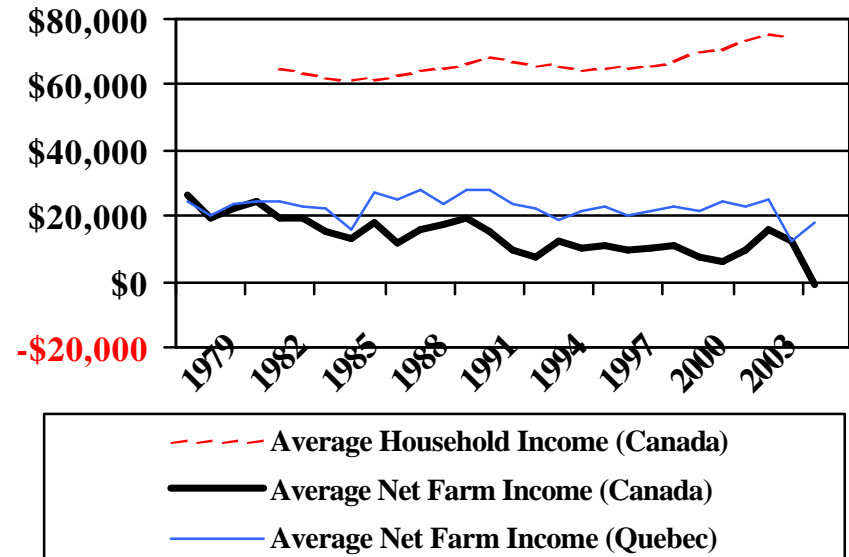
Since the mid-eighties, only three provinces, Nova Scotia, New Brunswick and Quebec, have been able to maintain Net 'Market' Incomes above the national average.





Source (all graphs): Statistics Canada – No. 21-010-XIE, No. 21-015-XIE, Census of Agriculture 1971-2001 and CPI Table 326-0001  
 Note: All values are adjusted for inflation (constant 2003\$)

**Only one province** has been able to consistently maintain total net farm incomes above the national average – Quebec.



Source: Statistics Canada – CANSIM:200411021546036814, No. 21-010-XIE, No. 21-015-XIE, Census of Agriculture 1971-2001 and CPI Table 326-0001  
Note: All values are adjusted for inflation (constant 2003\$)

Farm incomes are chronically low and falling. Are there lessons to be learned? What are the solutions? What steps are needed for long-term sustainable improvements in income? How can farmers find better returns along the value chain? How can farmers derive more benefits from the marketplace? Our goal is to answer these questions.